

Vacancy:

Life Science Consultant

Remuneration: £30k - £40k + bonus

Company Background

IP Pragmatics (www.ip-pragmatics.com) is an established management consultancy specialising in all aspects of early stage technology development and exploitation support for its clients. Additionally, we provide clients with intellectual property related management services including the provision of patent and trademark renewal payment services. The company is headquartered in London, UK and has offices in Edinburgh, Scotland and Sydney, Australia. We also have strategic partners in Japan and North America.

The consulting team works with universities, government research institutes and technology-based companies (SMEs to multinationals) assisting with intellectual property based technology commercialisation. Our services include:

- Intellectual property auditing
- Patent management strategy and tools
- Market research, both secondary and primary
- Valuations
- Technology commercialisation
- Business development and licensing
- Annuity and patent renewal payments
- Patent landscaping analysis

Further details of our work can be found on our website – www.ip-pragmatics.com.

This vacancy is a permanent appointment based in London with the prospect of considerable growth in responsibility and experience over the medium to long term. As we are a small company you will have the opportunity to gain experience with all aspects of the business.

Job Description and Requirements

We are seeking a life science consultant with a background in science, intellectual property analytics and/or market research. The job holder will be expected to work within the consulting team on a range of projects for existing clients. This will primarily include assisting with: gathering information on markets, companies and technologies; compiling information into concise summaries; writing reports on market and technology trends; identifying new sources of information; patent searching and IP analytics; identifying and contacting potential technology partners/licensees to market client technology opportunities.

Key responsibilities include:

1. Work with the consulting team to identify key market, intellectual property and technology questions which need answering
2. Identify and build databases of information sources
3. Acquire relevant information on markets, technology, intellectual property landscape and companies
4. Summarise information and discuss insights with principal consultants and, if required, clients
5. Assist principal consultants to gather information on new clients and market opportunities
6. Generate and disseminate reports and summaries
7. Attend seminars, conferences and trade shows of relevance to IP Pragmatics
8. Assist in the day to day running of IP Pragmatics by; coordinating meetings; liaising with clients; and contributing to the general administration
9. General responsibilities:
 - a. Liaising with IP Pragmatics principal consultants on work progress and scope
 - b. Assisting in the marketing of IP Pragmatics capabilities to potential new clients
 - c. Being an active part of the Pragmatics team and contributing to its long term vision

We are seeking a self-starter with a good technical background from their university degree and/or post degree work experience. Previous experience of working with intellectual property or technology opportunity evaluation is desired but not essential.

Preferably the successful candidate will have a technical background in a life science discipline and experience in gathering market / technical information or intellectual property analytics. We are particularly interested in candidates that have a plant sciences, agriculture or animal health background. Knowledge of early stage technology transfer (patenting, licensing, government funded research, academic/industry interactions) would be desired but is not essential.

The job presents an opportunity for new graduates or individuals with 2-4 years post graduate experience to significantly enhance their technology and intellectual property consulting experience whilst working on a variety of projects for many different research and commercial organisations. All of this whilst working in a small, dynamic, friendly and ambitious company.

Essential Skills & Experience

- Science degree, preferably life science (such as plant science, cell biology, neuroscience etc)
- Strong analytical and interpersonal skills
- A client-facing approach
- Excellent presentation and written communication skills
- Intermediate to advanced working knowledge of Microsoft Office applications including Word, Excel, Outlook and Powerpoint
- Good organisation and time management skills, and ability to multi-task
- Self-motivated and ability to prioritise tasks
- Good attention to detail



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- Demonstrable initiative and capable of working independently with minimal supervision
- Proven planning skills and delivery of tasks against deadlines
- Ability to manage a varied workload

Additional Desirable Skills & Experience

- Specific experience or interest in agri-tech or animal health technologies
- Experience from either the technology transfer or a life science industry
- Knowledge of patents and the patenting process
- Knowledge of intellectual property analytics including IP valuations
- Entrepreneurial experience and/or training

Location: London

The job holder will be expected to work from our London office located in the city centre and combine this with occasional travel to client locations as necessary.

The job holder will need to already have the right to work in the UK.

Start Date: Flexible depending on the selected candidate's requirements.

Benefits Package

In return you will be working in a collegiate and flexible environment with an excellent benefits package and ongoing training support:

- 25 days holiday
- Flexible working hours
- Generous bonus scheme (% based on performance)
- Life Assurance
- Contributory pension scheme (8% company contribution)

Applications

Closing date: **Friday 8th February 2019**

Applications, including full CV, and current salary, should be submitted by email to rupert.osborn@ip-pragmatics.com.

Interviews are expected to take place in the week commencing 18th February 2019 (with flexibility if selected candidates are not able to make these dates).

For additional details and/or to discuss the job requirements please call:

Rupert Osborn (0203 176 0580)